



**Company:** eRx Network, LLC  
**Job Title:** Full-time Sales Specialist  
**Department:** Sales  
**Location:** Fort Worth, Texas  
[www.ernetwork.com](http://www.ernetwork.com)

### **About eRx Network**

eRx Network is a premier provider to the U.S. pharmacy industry of a secure, reliable and performance oriented network for e-commerce applications. eRx Network provides a number of productivity enhancing services including fast, secure switching of third party claims, eligibility services, and value proven pre- and post- editing, claims reconciliation, resubmission services, electronic prescribing solutions, Medicare/Medicaid DME billing, Medicare Flu billing, Medicare denial management services, and Medicare/Medicaid eligibility verification.

### **Position Summary**

The Sales Specialist will be a part of our growing Sales group where they will work closely with our customers to identify the customers' needs and to sell eRx's technology services to meet those needs. The ideal candidate will be results driven, have a professional demeanor, confident presentation skills, ability to persevere to receive closure, excellent interpersonal and relationship building skills.

### **Key Responsibilities**

- Calling on prospective customers, and demonstrating knowledge of eRx's entire product line.
- Responsible for achieving monthly, quarterly, and annual quota goals via new account development.
- Required to effectively track activity reporting and sales forecasts with the company's CRM system. Accomplishment of these responsibilities will be in accordance with company policies, procedures and strategic objectives.

### **Experience and Skill Requirements**

- Excellent communication skills - friendly and empathetic to our clients' situations.
- Must be able to develop relationships with clients and other pharmacy related business partners
- Self starter and highly motivated for success
- Basic Microsoft Office and CRM experience

### **Desired Skills**

- Sales experience
- Retail pharmacy industry experience
- Fluency in Spanish language is a plus

### **Benefits**

eRx provides a challenging work environment, competitive salary plus a commission component, paid time off, 401K program with a generous employer match, health, dental, short-term and long-term disability insurance, life insurance coverage, a flexible spending account, paid parking, and more.

*\*eRx Network is an equal opportunity employer*

Interested candidates should email a resume to [kim.killian@ernetwork.com](mailto:kim.killian@ernetwork.com)

***Please include the job title in the subject line of the email.***